The Secretary,

Good afternoon, I am contact you on behalf of McKechnie Cleaning Services Limited in relation to the proposals for the Contract Cleaning Industry JLC as advertised.

Mckechnie Cleaning Services is a large employer and always support and welcome improvements to the industry, but after much consideration we feel the need to object to the current proposal. We have seen a major impact on our business through Brexit and COVID-19.

The impact of Brexit is having a profound effect at time passes, and is coming more and more to the forefront, as the medias exposure on COVID-19 lessens. Product costs are increasing as at extortionist rate, transport costs are increasing and lead time is getting longer. This is having a massive impact on our business, and I don’t think we have seen the full impact as of yet.

The impact of COVID-9 continues to be felt by our business. Many of our clients did not survive and others made significant cut backs in order to do so. As clients continue to reduce their cost base, this has had a detrimental impact on our business.

Our clients businesses have struggled over the past 18 months and your proposal to increase rates will not be accepted or have the ability to be sustained by our clients and will result in a negative impact on job security and the loss of jobs. Contract cleaning is an industry of low margins and this increase in our cost base and the inability to pass this on will result in job losses and I am sure the closure of some businesses.

I welcome your proposal but ask that it be suspended for 12 months, so that our customers return fully to work and can carry a partial increase of your proposal by then and that hopefully Brexit will have full attention and we can again have full access to products at an acceptable price.

I thank you for taking time to read this and understand its effect, and hope that you consider this in your proposals.

Your sincerely,

**Conor Butler**

**Managing Director**



**30, Euro Business Park**

**Little Island**

**Cork**

**Ireland**

**T45 V220**

**T: +353 (0)21-4618-222**

**F: +353 (0)21-4524-965**

**M: +353 87 0558888**

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